

Ag Services Construction, Inc.  
1905 Old Dexter Highway  
Roswell, NM 88203  
July 24, 2013

Chaves SWCD  
1011 S. Atkinson  
Roswell, NM 88203

RE: Garcia Flats Salt Cedar Extraction

Dear Proposal Review Committee:

In response to the above-mentioned RFP, please find the required documentation in support of our proposal.

Work awarded and agreed to by both parties (Chaves SWCD and Ag Services Construction, Inc.) will be accomplished using the equipment and practices specified in the RFP. All work will be completed within the deadlines indicated.

Ag Services Construction Company accepts all instructions and conditions according to the RFP unless otherwise negotiated with the SWCD. Any equipment required but not owned by Ag Services Construction Company to meet the scope of the work will be obtained and operated by Ag Services to accomplish the expectations of the work.

Should members of the Commission have any questions, concerns, or need clarification about this proposal, please contact David Pope, Vice President, Ag Services Construction Company at

Respectfully yours,

David Pope, Vice President  
Ag Services Construction Company, Inc.

## INTRODUCTION

Aquatic, riparian, and rangeland resources are subject to events that adversely affect the composition and production of a site. This is especially true in the fragile Southwest due to undeveloped soils and unpredictable precipitation. Oftentimes, the result is an invasion or increase in undesirable and non-native species. Implementation of vegetation management practices, such as extraction, dozing, and mowing followed by restorative practices, can accelerate the return of the site to a more native and desirable condition. Ag Services Construction Company, Inc. specializes in providing and operating heavy equipment to accomplish the goals intended. GIS/GPS capabilities are also provided.

## THE COMPANY

Ag Services Construction Company, Inc. was formed in 1984. Initial offerings included earth moving, Laser-controlled land leveling, and installation of irrigation systems for private individuals according to specifications by the NRCS and other agencies. In 1989, with the relocation of dairy operations to New Mexico from California, Colorado, Arizona, and Texas, Ag Services became involved in the grubbing, clearing, and earth moving for the construction of over 40 commercial dairies. Additionally, many of these dairies required the construction of waste water lagoons and manure separating facilities which Ag Services constructed.

Ag Services has also performed grubbing, clearing, and land leveling for the construction of such of such major commercial entities as Wal-Mart and Sam's Club. Other such construction practices have been performed for cheese plants, highway construction sites, and even an uranium enrichment facility at Eunice, NM.

In 2003, Ag Services, in conjunction with another company, became involved in the removal of such undesirable woody species as salt cedar and Russian olive. Methods include extraction, dozing, stacking, and mulching according to practice specifications. Treatment sites ranged from the Rio Grande to the Rio Pecos for such customers as SWCDs, Conservancy Districts, NM State Parks, the USF&WS, and USFS. Projects have included the removal of mono-culture stands of salt cedar and selective removal of undesirables while leaving undisturbed such species as cottonwood, honey and screwbean mesquite, wolfberry, New Mexico olive, and *Baccharis* species. When required, minimal soil disturbance is achieved.

Ag Services currently employees 23 employees, six of which have been with the company more than ten years. Ag Services has a multitude of equipment at its disposal and the operators with the expertise to achieve the required results

The officers and principals of Ag Services Construction Company, Inc. are:

Ray Pope, President

David Pope, Vice-President

Neal Pope, Secretary-Treasurer

## **PREVIOUS SIMILAR PROJECTS**

1. Upper Rio Grande Phreatopyte Control Program, Belen, NM. Middle Rio Grande Conservancy District. Extraction, cut-stump w/herbicide applications, and mulching.
2. Bosque del Apache NWR, San Antonio, NM. Research plot delineation lines by mulching.
3. Willow Creek Phreatophyte Control Project, Albuquerque, NM. Ciudad SWCD. Extraction and mulching of non-native species.
4. Dark Canyon Phreatophyte Control Project, Carlsbad, NM. Extraction, cut stump w/herbicide applications, and mulching of non-native woody species.

## **LIST OF APPLICABLE EQUIPMENT**

Ag Services has a multitude of pieces of equipment from which to draw depending on the work requirements. Some applicable pieces are:

2003 John Deere 200CLC w/thumb (2 each)

2002 Mack Truck (1 each)

2003 Choice 55-ton Lowboy (1 each)

All equipment required to complete the work specified will be provided by Ag Services whether listed or not.

## **TECHNICAL APPROACH TO THE PROJECTS**

Tree extractors will be used to pull individual target species. This method results in removal of the above and below ground parts of the plant with minimal soil disturbance. Viable plant parts with resprouting potential will be removed when possible.

Extraction will be followed by placing in piles.

The extraction process can begin within one week of awarding the project.

*Ag Services Construction, Inc.  
1905 Old Dexter Highway  
Roswell, NM 88203  
(575) 623-9264 Fax (575) 622-7232  
agservices@dfn.com*

### *Equipment Description*

- 1. Two- John Deere excavator 200C-LC with thumb attachment (4 teeth), 36" bucket (5 teeth).*
- 2. GPS equipment- TOPCON-Hyperlite receivers. For this project one man crew and truck.*

### *Equipment Operators*

- 1. Tim Cole- Experience in demolition, tree extraction, and concrete removal. CDL certified, mechanic, excavator operator- 10 years experience.*
- 2. John Wesley- Experience in demolition, tree extraction, concrete removal and pipeline installation. Excavator operator- 15 years experience.*
- 3. Ron Hill- Experience in demolition, tree extraction, and concrete removal. CDL certified, excavator operator- 5 years experience.*

### *Maintenance Personnel*

- 1. Tim Cole- Heavy Equipment Mechanic- 10 years experience.*

### *Field Supervisor*

- 1. Tim Cole- 5 years experience.*

# COST RESPONSE FORM

APPENDIX C


## SUMMARY OF PROPOSED RATES

The Offeror listed below submits the following firm, fixed rate per acre excluding New Mexico gross receipts tax to complete the requirements as outlined in this RFP for the Chaves SWCD.

SERVICE CLASSIFICATION	RATE PER ACRE
Rate per acre (80 Acre Project)	<u>\$ 1200.00</u>

Offeror Name: DAVID POPE  
(please print)

Company: AG SERVICES CONSTRUCTION, INC.  
(please print)

Signature: 

Date: 7/24/13