

Total Weed Control  
Heath Metcalf

Roswell, NM 88203

July 24, 2013

Chaves Soil and Water Conservation District  
Attn: Kelli Van Winkle, Noxious Weeds Coordinator  
1011 S. Atkinson  
Roswell, NM 88203  
575-622-8746 Ext. 108

Dear Ms. Van Winkle,

I am pleased to write you a response to your request for proposal for salt cedar extraction activities. Our company has met and exceeded the requirements listed in the request for proposal. Total Weed Control accepts the Conditions Governing the Procurement.

We are looking forward to further discussing opportunities with your organization. If you have any questions please call Heath Metcalf, owner at

Sincerely,

  
Heath Metcalf, Owner

## **Amended Response to Mandatory Specifications**

### **Relevant Experience**

Employees of Total Weed Control have more than 15 years of experience with salt cedar extraction activities. Employees have used excavators to remove salt cedar in Chaves County along the Pecos River floodplain and are all NM-EMT and CPR certified.

Four employees of Total Weed Control will assist in extraction activities. The employee with the most experience has been using excavators to extract salt cedar in southeastern New Mexico for over ten years. Two other employees have about five years combined experience using excavators and dozers for salt cedar extraction.

### **Capacity and Capability**

If awarded contract for salt cedar removal, Total Weed Control will rent most equipment used for the extraction process. This would include an excavator and any other equipment needed that is not owned by the company.

See attached forms for liability insurance, and workers' compensation.

### **Cost**

Total Weed Control proposes a rate of \$650 per acre (80 acre project), for a total project cost of \$52,000.



# Proposal

To: Chaves SWCD  
 Attn: Kelli Van Winkle  
 1011 S. Atkinson  
 Roswell, NM 88203

Reference: 2013-006  
 PO Number:  
 Date: 7/24/13  
 Due Date:

Item	Acres	Unit Cost	Amount
1 Mechanical salt cedar extrction Extraction of salt cedar using excavator w/ mechanical thumb	80	\$650.00	\$52,000.00

Notes:	Item 1-1 Subtotal:	\$52,000.00
This proposal includes pricing for extraction of salt cedar in Garcia Flats. All salt cedar 3 ft tall and taller will be extracted and piled in a manner such that it can be burned at a later date.	Sales Tax:	\$0.00
	Adjustments:	\$0.00
	Total:	<b>\$52,000.00</b>

Prepared by:  
 Heath Metcalf  
 Total Weed Control  
 4173-B Old Hondo Channel Rd  
 Roswell, NM 88203

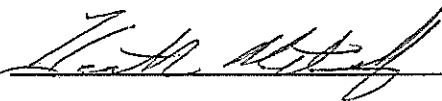
**SUMMARY OF PROPOSED RATES**

The Offeror listed below submits the following firm, fixed rate per acre excluding New Mexico gross receipts tax to complete the requirements as outlined in this RFP for the Chaves SWCD.

SERVICE CLASSIFICATION	RATE PER ACRE
Rate per acre (80 Acre Project)	<u>\$650</u>

Offeror Name: Heath Metcalf  
(please print)

Company: Total Weed Control  
(please print)

Signature: 

Date: July 24, 2013